

# One of the Largest Law Firms in California Meets Disaster Recovery and eDiscovery needs Using SonaExchange and SonaVault



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*Laughlin, Falbo, Levy & Moresi LLP was looking for a solution that will meet its data protection, disaster recovery and eDiscovery needs. Specifically, it was looking for an integrated solution that would help with backup, recovery, high availability and archiving. Following a careful investigation and research, Laughlin, Falbo, Levy & Moresi LLP deployed SonaExchange and SonaVault for email archiving, disaster recovery and data protection.*

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## Situation

Laughlin, Falbo, Levy & Moresi LLP is one of the largest workers' compensation defense firms in California. They have twelve offices located throughout California. As a benefit to clients, their workers' compensation defense focus is supplemented with compatible and complementary legal expertise. Laughlin, Falbo, Levy & Moresi LLP has specialists in many areas, including Worker's Compensation Subrogation, Employment & labor Law, Disability Retirement and many more.

Laughlin, Falbo, Levy & Moresi (LFLM) uses emails extensively for communication, within and outside the organization. Email is used for sending legal documents and agreements, both within and outside the organization. Lawyers at LFLM not only used Microsoft Exchange Server for communicating with their clients and peers, but also used it as a document management and storing system. Hence, the Exchange server is very critical for conducting business operations in the organization. It is imperative that the IT department ensures the availability of Exchange server round the clock. Also, attorneys would like to have the ability to search and retrieve information regarding communications with their clients and also specific information about legal documents. In essence, the attorneys were looking for an eDiscovery and archiving tool that is affordable and easy to use.

The IT department was forced to respond to these challenges, as existing solutions could not effectively meet the multiple demands of the organization. With current solutions in the marketplace, the IT department has to implement three disparate solutions from three different vendors to meet the backup, replication and archiving needs of the firm. This led to the search for a solution that would allow LFLM to set up an off-site server, which will be readily available in case of a natural or man-made disaster. Also, the solution should satisfy the archiving and eDiscovery needs of the organization.

## Solution Overview

### Customer Profile

Laughlin, Falbo, Levy & Moresi LLP is one of the largest workers' compensation defense firms in California

### Business Situation

The customer did not want to implement three disparate solutions to meet archiving, disaster recovery and data protection needs. Looking for an integrated backup, replication and archiving solution

### Solution

SonaExchange and SonaVault provided High Availability, Disaster Recovery, eDiscovery and Regulatory Compliance

### Benefits

- Provides easy failover and fallback
- Meets eDiscovery and litigation needs
- Reduce backup/restore time
- Great customer support

### Software and Services

Microsoft Windows 2003 Enterprise Server  
Microsoft SQL Server 2000 Standard Edition  
SonaExchange  
SonaVault Email Archiving

### Hardware

The production environment relies on:

- IBM X Series
- 3.16 GhZ, Quad Core 4GB RAM, RAID 10

## Solution

Laughlin, Falbo, Levy & Moresi LLP was looking for a solution that would give total protection to the Exchange server and also meet the archiving /eDiscovery requirements. LFLM found Sonasoft was the One-Stop shop, as it provided the needed capability at an affordable price. First, LFLM implemented the SonaExchange Disaster Recovery (DR) solution to meet high availability, data protection and disaster recovery needs. The primary Exchange server is located in San Francisco and the replicated Exchange server is located at a data center in Sacramento. The mailboxes are backed up locally and replicated remotely to the DR site in Sacramento.

“I had certain expectations for an Exchange back up/failover/DR solution. After an extensive search I finally realized that, unlike the other products I tested, I didn’t have to sacrifice any of my expectations with Sonasoft. SonaExchange does all of that quickly and easily without excessive modifications to AD or my Exchange infrastructure. Also, you don’t need to break the budget for these products”, said Nick Fitzpatrick, Network Manager, Laughlin, Falbo, Levy & Moresi LLP.

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- Nick Fitzpatrick, MCSE  
Network Manager  
Laughlin, Falbo, Levy & Moresi LLP

## Archiving and eDiscovery

Once the disaster recovery and data protection solution was successfully implemented and was in use for more than a year, LFLM proceeded to deploy an archiving solution for Exchange server. LFLM wanted to make sure that the archiving solution would coexist with the disaster recovery solution. Of course, the obvious choice was Sonasoft, as it added that capability in the meantime.

“I began using the SonaVault archive product while in beta because my experience with Sonasoft’s Exchange and SQL backup/failover/DR products has been stellar and I expected the same from the archive product. I can now safely say that I have been in no way disappointed with SonaVault Email Archiving for the same reasons that impressed me with their original product suite: it’s stable, easy to install and configure, administration is straightforward and the program does not place undue strain on the Exchange server” Nick Fitzpatrick, Network Manager, Laughlin, Falbo, Levy & Moresi LLP.

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## Excellent ROI

The customer has derived excellent ROI, both in terms of manpower and equipment. LFLM is able to perform backups more frequently and is also able to have remote standby servers in-sync with the primary servers almost in real time. Also, the attorneys now have the ability to search and retrieve their own emails without the need to contact the IT department. This was achieved at a fraction of the cost compared to other solutions out in the market. “Once again Sonasoft comes in a fantastic price point. Compared to other products SonaVault Email Archiving is the clear choice for my organization. Thanks to the entire team at Sonasoft for another great product” said Nick Fitzpatrick.

## **Great Support**

SonaVault implementation was easy and smooth. The IT staff found the Sonasoft support team to be very helpful in recommending the best practices to get the optimal performance from their system and configuration. “Both the sales and support teams at Sonasoft are first rate. They are on top of their game and strive to make you a happy customer with amazing efficiency. Ahead of the pack in every way - an absolute pleasure to work with. By the way, please thank your engineering team for the extra sleep they’ve given me” said Nick Fitzpatrick.

## **About Sonasoft®**

Sonasoft Corp. provides compliance, disaster recovery and data protection solutions for the Microsoft platform. Sonasoft is the only company that provides a three-in-one solution, namely, archiving, replication and backup as part of an integrated solution. Typically, customers have to buy multiple solutions from different vendors to get similar capability. Also, it would cost three to four times more to get comparable functionality offered by Sonasoft’s solutions.

*For more information, please visit [www.sonasoft.com](http://www.sonasoft.com).*